DOs & DON'Ts of Investment Club Member Beneficiaries

MYICLUB.COM INVESTMENT CLUB WEBINARS



Presented by Doug Gerlach & the myICLUB Team August 2025



Your Hosts



President,
ICLUBcentral Inc.



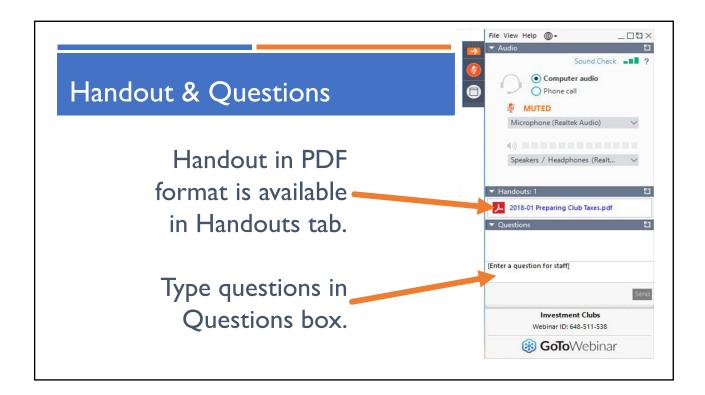
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Investment Club Webinar by Doug Gerlach, gerlach@iclub.com



Disclaimer



- Neither myICLUB, ICLUBcentral nor BetterInvesting provide personalized investment, tax, or legal advice to individuals or investment clubs.
- However, we do have decades of experience with investment clubs & investing partnerships, & we can offer suggestions & pitfalls to avoid.
- If you have questions or wish to deviate from our suggestions, we recommend seeking competent legal advice before taking action.
- You are responsible for following all Federal, state, & local regulations regarding all operations & tax reporting of your investment club.

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BASICS OF BENEFICIARIES IN INVESTMENT CLUBS

What Are Beneficiary Statements?



- Commonly used by financial institutions to allow customers to designate individual or entity who should receive assets upon death of account holder.
- Intended to ensure that distribution of assets is done according to account holder's wishes.
- Can usually bypass probate process.

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Can Clubs Use Beneficiary Statements?



- Many investment clubs ask members to complete "beneficiary statements" to handle transfer of member assets in case of death.
- Such forms may or may not be legal in partnership's state.
- Regardless, we steadfastly recommend that clubs NOT USE BENEFICIARY STATEMENTS.

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Why Are Beneficiary Statements Problematic?



- Use of beneficiary forms in investment clubs are not recommended due to:
 - Legal & enforceability concerns on state-by-state basis;
 - 2. Difficulties in institution compliance, especially regarding transfer of partnership property;
 - 3. Liability to clubs if problems arise with beneficiary payouts.

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Do Follow State Laws re: Beneficiaries



- In U.S., laws & enforceability regarding account beneficiaries are set & enforced by state.
- Note that some states may not support transfer of partnership interests.
- We do not have resources to monitor & know your state's statutes.

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Do Be Aware of Issues in Transferring Assets



- Financial institutions are increasingly unwilling to transfer securities to individual who is not partner or to account of deceased partner.
- Some even balk at transferring securities to individuals who are partners.
- Cash is usually able to be transferred, even if via check.

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Do Avoid Potential Family Disputes



- Where money is concerned, family members tend to be quite interested in what happens after death of loved one (especially regards to money).
- Clubs definitely should not get in middle of family disagreements.
- Risk to remaining members is very high if beneficiary transfer goes wrong (such as payment made to wrong person).
- If beneficiary statement is contradicted by will, remaining club members could get mixed up in legal dispute.

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Do Avoid Beneficiary Legal Fights



- Even if enforceable, beneficiary statement may not take precedence over will, trust agreement, or other last request documents.
- Even if beneficiary statement is proper, doesn't prevent heir who feels wronged from **suing** partnership.
 - Club would then be forced to incur costs of legal representation.
- Litigant can **go after any partner** in general partnership in hopes of recovering funds.
- Worst case: Asset transferred to "wrong" heir is deemed erroneous & remaining members are forced to pay legitimate beneficiary.

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What About Transfer On Death (TOD)?



- Some states have passed Uniform <u>Transfer on Death</u> (TOD) law.
- Purpose is to allow easy way to transfer assets outside of probate.
- Assets titled with TOD provision can bypass probate & take precedence over will.

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Do Not Use Transfer On Death (TOD)



- States customize their "Uniform TOD" laws so details vary.
- However, only certain assets can be covered by TOD provisions.
 - Partnership interests may not be among asset types allowed to use this method.
- Other issues with making payments to improper beneficiaries remain.

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Do Make Members Responsible for Own Estates



- Each member should make allowance in personal estate plans for how they want their club partnership interest distributed to heirs, & keep club out of it.
- If member passes away, club should distribute their portion of club directly to estate.
 - **Estate is then responsible** for distributing it to correct people & club stays out of any problems with the member's heirs.

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Do Seek Legal Advice



- If club members insist on use of beneficiary statements or TOD provisions, club must seek competent legal advice before implementing.
- Must also be prepared to defend beneficiary statement.
- **Remember**: Large financial institutions like Schwab, Fidelity, Vanguard, etc. have teams of lawyers who defend beneficiary statements—something your club doesn't have.

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WHAT TO DO IF BENEFICIARY STATEMENTS ARE TO BE AVOIDED?

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Do Not Transfer Club Membership



- Some clubs wish to transfer partner interests to another person, who would then be club member.
- We do not recommend allowing anyone to become club member without going through club's admission procedures.
- Other issues with transfers to "wrong" beneficiary remain with inherited partnership interests.

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Do Follow Guidelines for Final Withdrawals



- Our tried-and-true advice for clubs facing death of partner remains same as ever:
 - Process final withdrawal for deceased partner exactly like any other member withdrawal.
- Write check or transfer securities

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Do Make Final Withdrawal Payouts to Member



- Okay to coordinate payment with next of kin.
- However, do not write check or transfer securities to <u>ANY</u> other individual.
 - This includes spouse/partner, executor, children.
- Write check payable to "Name of Deceased Partner" or "Estate of Deceased Partner."

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Problems with Transferring Securities



- If partner has account at same brokerage that club uses, it may be possible to transfer securities to account after death of that partner.
- However, brokerages may "lock down" account of customer who has passed, & transfers into that account may be impossible.
- Transferring securities may be prevented if deceased member doesn't have account at same brokerage as club.

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Do Get More Help on Our YouTube Channel



www.YouTube.com/ICLUBcentral





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Do Maintain Emergency Contacts



- Make sure to maintain emergency contact information for all members.
- In case of member passing, club knows who to contact to coordinate withdrawal transactions & sending of payment.
- Good practice to update contact list regularly, such as each year at tax time.
- Can keep track in mylCLUB Member Profiles.

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Edit Member Profile

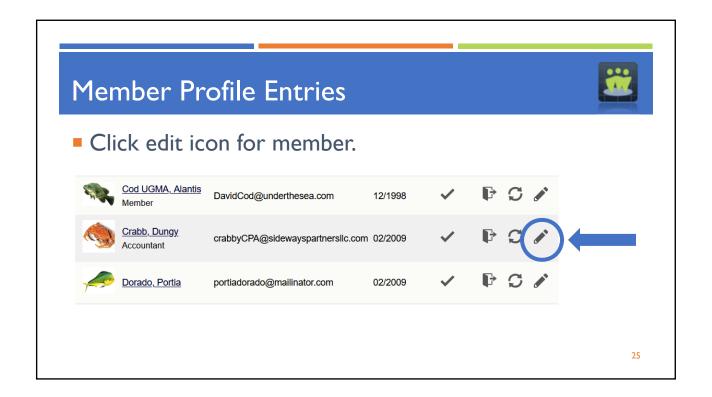


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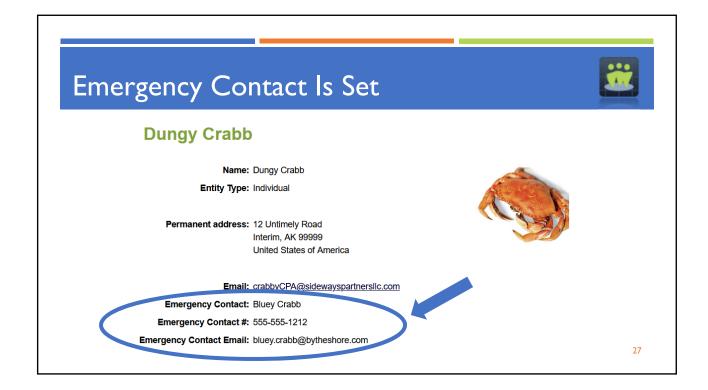
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Problems Reaching Next of Kin



- If next of kin is unknown, send deceased partner's final payment to last known mailing address.
- If final withdrawal check is not cashed, be diligent about **reasonable followup**.
 - In many states, this is satisfied by mailing of letter by first-class/certified mail to the last known address of owner.
- Any expenses related to discovery of next of kin are probably legitimate expenses to be born by deceased partner.
- Inactivity period varies by state, between 1 & 5 years.
- If all else fails & check remains uncashed, stop payment & remit funds to state's lost/unclaimed property division.

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Are Member Trusts an Option?



- Clubs that allow member trusts may not opt out of IRS Partnership Audit Regime, reducing protections for future members.
- mylCLUB recommends not allowing member trusts in clubs.



SUPPORT FOR MEMBER TRUSTS IN MYICLUB.COM

Russell Malley April 2025

See this webinar replay on the ICLUBcentral YouTube channel for more details:

https://youtu.be/ciUv6CaXh 8

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ANY QUESTIONS?

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